

Commercial Terms & Conditions :-

Sl.No.	BHEL's Parameter	Bidders Confirmation/ Comments
1	Delivery : FOR CRX, BHEL Bhopal i.e. Door delivery. Freight & insurance in supplier's A/C and inclusive in quote rates.	Yes/No
2	Delivery Period : As per Specification SG12927 clause A2.08. All items excluding Numerical relays shall be subjected to manufacturing clearance from BHEL. Bidder to start manufacturing after manufacturing clearance only. Delivery of these items shall be quoted accordingly. (Bidder to inform)	
3	Consignee : SR. MGR. (CRX) BHEL Bhopal.	Yes/No
4	Taxes & Duty : Bidder to inform	
5	Validity of offer : 90 days from the date of technical bid opening	Yes/No
6	Payment Term:- 100% against irrevocable, unconfirmed LC, payable within 90 days of the Bill of Lading (B/L) date or Payment terms of CAD payable on 90th day of B/L / AWB. In case BHEL considers any deviation in payment terms i.e. early payment based on vendor's request, then bids shall be evaluated with loading of State bank of India Base rate plus 6%, for the credit period short of 90 days. The LC shall be established 2 months prior to shipment date, valid for period of 90 days, unless agreed otherwise.. Payment terms of CAD payable on 90th day of BL / HAWB date shall be preferred. Payment will be released milestone wise# as follows : ❖ Milestone 01.1– Relay Part (Enquiry items 01 to 10) (Lot 01) ❖ Milestone 01.2– Relay Part (Enquiry items 01 to 10) (Lot 02) ❖ Milestone 02.1 – Ethernet Switches (Enquiry items 12, 16 & 17) (Lot 01)* ❖ Milestone 02.2 – Ethernet Switches (Enquiry items 12, 16 & 17) (Lot 02)* ❖ Milestone 03 – DC System (Enquiry items 11, 13 to 15)* (#any milestone defined in technical specification shall prevail over above.) Payment will be due from last supply of each milestone and will be released only after MM-SCR certifies that all items against a particular milestone have been received. * Delivery subject to drawing approval from customer and manufacturing clearance from BHEL.	Yes/No
7	Prices once quoted shall remain firm within the validity or any extension thereof for placement of order, till complete execution of the order, without any escalation/increase for any reason,	Yes/No
8	Performance Bank Guarantee: PBG for 10% of a particular milestone value (after supply of material), valid for three years from the date of last dispatch of a particular milestone to be submitted. PBG to be extended, after commissioning, if required, valid up to project guarantee period.	Yes/No
9	Bid to be submitted in 2 parts : A : Tech. Bid (UNPRICED) B : Price Bid.	Yes/No
10	Guarantee period : Guarantee period as mentioned in clause A2.06 of SG12927 Rev.04 shall be applicable.	Yes/No
11	Integrity Pact as per enclosed Annexure to be essentially signed by vendors for consideration of bids.	Yes/No
12	All items shall be procured from single source as a package wise L1 basis.	Yes/No
13	Manufacturing clearance schedule shall be as per protocol enclosed.	Yes/No
14	Vendors should meet Pre-Qualification Criteria as per attached PQC to participate in subject Tender otherwise offers will not be considered for further process.	Yes/No
15	Vendors other than customer approved vendors qualifying techno-commercial requirements shall be taken-up with customer for approval before price bid opening. Price bid of only techno-commercially qualified vendor acceptable to customer shall be	Yes/No

	opened.	
16	Price Impact clause due to variation in quantity (i) BHEL shall not consider any kind of price impact offered by bidder on overall package price quoted by them due to change in quantity of any of the items of the enquiry. (ii) In case there is increase in quantity of any of the items of the enquiry, bidder is allowed to offer percentage discount w.r.t the unit rate quoted by bidder against those item(s) only. BHEL shall evaluate bidder's package price for the enquiry based on discounted unit rate or original quoted price whichever is lower. (iii) In case there is decrease in quantity of any of the items of the enquiry before price bid opening, BHEL shall consider the unit rate quoted by bidder against those item(s) only for evaluation of bidder's package price for the enquiry.	Yes/No
17	Reverse Auction: BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bids, submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA. In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit „online sealed bid“ in the Reverse Auction. Non-submission of “online sealed bid“ by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per latest extant guidelines.” H1 bidder (whose quote is highest in online sealed bid) may not be allowed to participate further in RA process.	Yes/No
18	Supplier shall confirm compliance/acceptance to (a) all points covered above (b) all points of annexure & (c) all other standard printed terms & conditions including LD, Penalty etc. enclosed with enquiry (from no. BP200102.). Point wise compliance/ confirmation is required along with techno-commercial offer for COMML. & Technical bid separately.	Yes/No
19	Offers of vendors not complying to above conditions will be rejected however BHEL reserves the right to modify some of these NIT conditions without assigning any reason.	Yes/No
20	Above conditions supersede any T&C quoted by vendor against subject enquiry	Yes/No

Please submit offer in line with above terms and conditions otherwise offer may be rejected.

Dy.Mgr (MM-SCR)